



**CITY OF
MONTPELIER
MONTPELIER,
VERMONT**

Agenda for City
Council Goal-
setting Session
Wednesday, July 4,
2012
6:00 P.M.

- 1) Call to Order by the Mayor
- 2) 12-139. City Council Goals
 - a) At their May 9th meeting, City Councilors reviewed and discussed a list of goals; each Council Member had submitted their own lists to staff which were compiled into one document.
 - b) This item was on the May 23rd Council Agenda but because it was later on in the evening, Councilors opted to schedule this evening's workshop so they could devote the entire time to discussing and setting their goals.
 - c) This meeting will be televised on ORCA Channel 17.
 - d) Recommendation: Review the list submitted by each City Councilor and compile into one list of goals for FY 2013.
- 3) 12-140. Set the summer schedule for City Council Meetings.

Adjournment



**CITY OF MONTPELIER
MONTPELIER, VERMONT**

Agenda for Special City Council Meeting

City Council Chambers, City Hall

Friday, July 6, 2012

9:00 A.M.

- 1) Call to Order by the Mayor
- 2) 12-170. Consent Agenda:
 - a) Authorize the City Manager to sign a new Main Service Agreement with Sovernet Communications for six (6) year term.
 - 1) Currently, the City of Montpelier is under a three-year agreement (32 months remaining) for data and telephone connectivity for the City's remote sites.
 - 2) Sovernet is in the process of constructing the Vermont Fiber Connect (SAN) and Montpelier has been identified as an eligible participant; this would replace the current "copper" connection at six facilities (City Hall as the hub and five additional sites) and replace it with fiber.
 - 3) This enhanced connectivity design and material change would be a cost prohibitive project without participating in this collaborative state-wide design. The additional cost per month is within the amount already budgeted for in FY 2012-13.
 - 4) Fred Skeels, the City's Information Systems Manager, has provided more detailed information which is attached.
- 3) 12-171. Setting the Annual Tax rate.
 - a) The Finance Director has prepared a summary memo of voter approved funding and the final grand list.
 - b) Recommendation: Approve tax rates as per the memo.

- 4) 12-172. Update on District Heat Project.
 - a) The City Manager will provide an update on various aspects of the project.
 - b) Portions of the discussion related to contract discussions with the State of Vermont may be eligible for executive session under 1 VSA 313 (a) (1)
- 5) 12-173. Update on Carr Lot Project.
 - a) The City Manager will provide an update on various aspects of the project.
 - b) Portions of the discussion related to property acquisition may be eligible for executive session under 1 VSA 313 (a) (2)
- 6) 12-174. Possible discussion of Berlin Water negotiations.
 - a) The City Manager may provide an update on these discussions.
 - b) Portions of the discussion related to contract negotiations with the Town of Berlin may be eligible for executive session under 1 VSA 313 (a) (1)

Adjournment

	Current	Fiber Run	Propossed	Facility
City Hall	\$1,008.00		\$2,150.00	No. 1
Police Dept		\$2,384.31		No. 2
Fire Dept		\$2,384.31		No. 3
Water Filtration	\$350.00		\$0.00	No. 4
Water Treatment	\$150.00		\$0.00	No. 5
DPW Garage	\$375.00		\$0.00	No. 6
Senior Center	\$120.00		\$120.00	
Parks Department	\$100.00		\$100.00	
Cemetery	\$75.00		\$75.00	
Total	\$2,178.00	\$4,768.62	\$2,445.00	
			\$267.00	

Main Service Agreement

PO Box 495
Bellows Falls, VT 05101
877-877-2120
www.sovernet.com



version 013112

Company Name:		Order Type:	Term Length:	Tax Exempt?	Federal ID Number	
City of Montpelier		Renewal-Business	60 Month	☒ Yes (Certificate Required)	If no FEIN, then SSN must be provided via verbal communication to SS rep	
Primary Contact:		Discount Amount:	Sales Rep:	☐ No	Existing on file	
Fred Skeels		0%	Nikki Rivolta			

1. Telephone Services						
Type of Service	Quantity	Install Charges Each	Total Install Charge	Monthly Charges Each	Discounted Rate Each	Total Monthly Charge Post-Discount
NONE			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00

2. Usage Rates - Per Minute charges					
<i>All Rate Plan pricing is post-discount if applicable</i>	Local per call charge (NH only)	Local Calls (NH)	Local Calls (VT)	Long Distance (outbound)	Long Distance (Toll Free)

3. Telephone Features						
Type of Service	Quantity		Setup/Order Fee	Monthly Charge Each	Discounted Rate Each	Total Monthly Charge Post-Discount
NONE					\$0.00	\$0.00
					\$0.00	\$0.00
					\$0.00	\$0.00
					\$0.00	\$0.00

4. Dedicated Data Services / Voice Only Circuits						
	Quantity	Install Charges Each	Total Install Charges	Monthly Charge Each	Discounted Rate Each	Total Monthly Charge
Anchor MUNI HUB 100 WAN/10Mbps IP	1	\$0.00	\$0.00	\$400.00	\$400.00	\$400.00
Anchor MUNI WAN Only - 100Mbps	5	\$0.00	\$0.00	\$350.00	\$350.00	\$1,750.00
			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00
			\$0.00		\$0.00	\$0.00

5. Equipment / IP Phones						
Type of Equipment	Quantity	One-Time Charge	Total One-Time Charge		Monthly Rental Charges Each	Total Monthly Rental Charges
Fiber Node Electronics	5	\$0.00	\$0.00		\$0.00	\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00
			\$0.00			\$0.00

TOTAL CHARGES <i>note: these do not include taxes and surcharges</i>						
Totals			\$0.00	\$2,150.00		\$2,150.00

Interval Details - Note: Applicable charges will apply to expedited orders	
Standard Interval Timeframe	Choose From Drop Down List:
Comments/Special Instructions:	<i>If additional space is needed, please use "Additional Notes" tab</i>

Customer is contracting on a 60 month Term agreement for the delivery of fiber optic services into 6 facilities located across the City of Montpelier. Customer wishes to configure these facilities in a Hub/Spoke design with the Hub location being located at City Hall (location described on MSOF Page 1). This agreement outlines the level of service to be provided at each site, detailed as follows: #1 - A single Internet connection to be delivered into the City Hall with 10Mbps of throughput capable of providing 100Mbps of WAN throughput to the five remote sites. #2 - Five (5) Wide-Area-Network (WAN) connections to be delivered to each of the remote facilities capable of transporting data from the HUB at 100Mbps. Customer has the option of purchasing additional Ethernet Virtual Circuit (EVC) from the HUB location to any other facility located on the Vermont FiberConnect WAN. Additional 100Mbps EVCs can be purchased for \$50/mo/EVC. (IMPORTANT - SEE ADDITIONAL NOTES PAGE)

By signing this contract, I confirm that I have read and agree to abide by the Sovernet Terms of Service, Acceptable Use, and Privacy Policy found on www.sovernet.com

Customer Signature

Printed Name

Date

Sovernet Sales-Support Representative

Date

Page 1

orders require minimum of 2 pages (MSA & MSOF)

Please note that figures do not include usage charges, taxes, state, regulatory fees, or similar charges which appear on your monthly bill. Early Termination Fees apply, please see the Terms of Service on www.sovernet.com/terms. Public Service Dept. Consumer concerns may be addressed to: (VT) The Vermont Public Service Dept, 112 State Street, Drawer 20, Montpelier, VT 05620, or (NH) New Hampshire Public Utilities Commission, Consumer Affairs Division, 21 South Fruit Street, Suite 10, Concord NH 03301.

Fred Skeels

From: Gregg Noble [gnoble@sover.net]
Sent: Tuesday, June 26, 2012 1:07 PM
To: Fred Skeels
Cc: Nikki Rivolta
Subject: FW: Montpelier / Barre
Attachments: City of Montpelier - Fiber Agreement.xlsx

Fred:

Thanks for your patience while I got this put together.

Attached please find the agreement that would need to be executed in order for Sovernet to file for the addition of your sites to the fiber project.

The attached agreement outlines a hub/spoke model with the City Hall as the hub. The hub location would have 10Mbps of IP with a 100Mbps WAN to all other sites. All other sites would have a 100Mbps WAN back to the hub. Pricing for upgrading the bandwidth at the hub (which is the most cost effective way to upgrade Internet bandwidth for the whole City) is included in the additional notes page.

You will note in reviewing the Notes section at the bottom of Page (Tab) 1, and the Additional Notes page itself, that we've afforded the City of Montpelier an "out" in the event that we're not able to get one or more of your locations added to the grant. In the unlikely event we're not able to include a location, the City essentially has two options; Option A – They can request Sovernet continue to build it anyway and they'd share in the construction costs with us OR Option B – Once we determine what the cost might be, you have the option of simply saying "No" to an individual non-funded site.

The agreement does commit the City for 60 months to ANY site which does get funded. It's the non-funded sites (should we encounter one) that you have the option of stepping away from. This limits both the financial exposure for the City, and for Sovernet.

In the event you have any of these six sites which don't require a WAN connection back to City Hall, I would recommend considering a 10Mbps Stand-Alone IP solution at that site. This would decrease the price for that facility to \$250.00/mo. A good example of this might be the Senior Center. That'll depend on your network design.

Reach out with any questions, Nikki is copied on this thread as well.

If you have any additional questions, please let me know.

With warm regards,

Gregg

Gregg R. Noble
Business Development Manager
Sovernet Communications, Inc.
~Vermont FiberConnect~

5 Canal Street
PO Box 495
Bellows Falls, VT 05101